

Summary of Selected Findings: New Hampshire

	State	Nation	Region	
Making Ends Meet				
Difficulty covering expenses and paying bills				
Very difficult	19%	18%	20%	
Somewhat difficult	44%	43%	43%	
Not at all difficult	37%	36%	36%	
Overdraw checking account occasionally	27%	26%	25%	Respondents with checking accounts
Number of times mortgage payments have been late				
Once	9%	8%	7%	Respondents with mortgages
More than once	11%	13%	12%	
Have taken a loan from retirement account in past year	8%	10%	11%	Respondents with self-directed employer plan or non-employer plan
Have taken a hardship withdrawal from retirement account in past year	5%	8%	6%	
Spending vs. saving				
Spending less than income	41%	42%	40%	
Spending about equal to income	36%	35%	36%	
Spending more than income	20%	20%	21%	
Have experienced large unexpected drop in income in past year	35%	40%	38%	
Planning Ahead				
Have emergency funds	42%	35%	39%	
Do not have emergency funds	56%	60%	58%	
Have tried to figure out retirement savings needs	39%	37%	37%	Non-retired households
Have not tried to figure out retirement savings needs	59%	58%	59%	
Have set aside money for children’s college education	28%	31%	36%	Respondents with financially dependent children
Have not set aside money for children’s college education	70%	66%	62%	
Managing Financial Products				
Banking				
Have checking account	94%	91%	92%	
Have savings account, money market account, or CDs	81%	74%	79%	

	State	Nation	Region	
Non-Bank Borrowing				
Non-bank borrowing methods used in past 5 years				
Auto title loan	4%	6%	4%	
Short term 'payday' loan	5%	9%	4%	
Advance on tax refund (refund anticipation loan)	3%	6%	4%	
Pawn shop	6%	12%	9%	
Rent-to-own store	6%	7%	6%	
Used one or more non-bank borrowing methods in past 5 years	15%	24%	18%	
Credit Cards				
Number of credit cards				
No credit cards	21%	24%	20%	
1	14%	15%	15%	
2-3	30%	30%	32%	
4 or more	31%	28%	30%	
Credit card behaviors in past year				
Always paid credit cards in full	42%	41%	41%	
Carried over a balance and was charged interest	57%	56%	55%	
Paid the minimum payment only	38%	40%	37%	Respondents with credit cards
Charged a late fee for late payment	26%	26%	24%	
Charged an over the limit fee for exceeding credit line	13%	15%	14%	
Used the cards for a cash advance	9%	13%	12%	
Mortgages				
Have mortgage	71%	66%	68%	Homeowners
Have home equity loan	20%	22%	29%	
Retirement Accounts				
Have employer-provided retirement plan (e.g., pension plan, 401(k))	58%	52%	54%	Non-retired respondents
Have non-employer retirement plan (e.g., IRA, Keogh, SEP, etc.)	26%	24%	26%	
Regularly contribute to self-directed retirement account	75%	75%	77%	Respondents with self-directed employer plan or non-employer plan
Portion of retirement portfolio invested in stocks or mutual funds that contain stocks				
More than half	41%	37%	38%	Respondents with self-directed employer plan or non-employer plan
Less than half	25%	25%	25%	
None	9%	9%	8%	
Don't know	23%	26%	28%	
Stocks, Bonds, and Mutual Funds				
Invest in stocks, bonds, mutual funds, or other securities outside of retirement account	36%	36%	38%	All except unbanked respondents

	State	Nation	Region
Financial Knowledge & Decision-Making			
<i>Financial Literacy</i>			

Suppose you had \$100 in a savings account and the interest rate was 2% per year. After 5 years, how much do you think you would have in the account if you left the money to grow?

<u>More than \$102</u> (correct answer)	83%	78%	82%
Exactly \$102	5%	6%	5%
Less than \$102	5%	5%	4%
Don't know	7%	10%	8%

Imagine that the interest rate on your savings account was 1% per year and inflation was 2% per year. After 1 year, how much would you be able to buy with the money in this account?

More than today	6%	7%	7%
Exactly the same	7%	7%	7%
<u>Less than today</u> (correct answer)	69%	65%	67%
Don't know	17%	19%	17%

If interest rates rise, what will typically happen to bond prices?

They will rise	17%	18%	17%
<u>They will fall</u> (correct answer)	34%	28%	30%
They will stay the same	4%	5%	4%
There is no relationship between bond prices and the interest rate	10%	10%	9%
Don't know	34%	37%	39%

A 15-year mortgage typically requires higher monthly payments than a 30-year mortgage, but the total interest paid over the life of the loan will be less.

<u>True</u> (correct answer)	84%	76%	78%
False	5%	9%	7%
Don't know	10%	15%	15%

Buying a single company's stock usually provides a safer return than a stock mutual fund.

True	4%	6%	5%
<u>False</u> (correct answer)	60%	53%	53%
Don't know	35%	40%	42%

Mean number of correct quiz answers	3.30	2.99	3.10
Mean number of incorrect quiz answers	0.62	0.73	0.66
Mean number of "don't know" quiz answers	1.04	1.21	1.20

Comparison Shopping

Compared credit cards	37%	32%	34%	<i>Respondents with credit cards</i>
Did not compare credit cards	58%	62%	60%	
Compared auto loans	47%	44%	44%	<i>Respondents with auto loans</i>
Did not compare auto loans	51%	53%	53%	

	State	Nation	Region
<i>Credit Reports and Credit Scores</i>			
Obtained a copy of credit report in past year	43%	42%	43%
Checked credit score in past year	41%	41%	40%

Notes:

Region = New England Census Division (Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, Vermont).

State figures are weighted by age x gender, ethnicity and education.

National figures are weighed by age x gender, ethnicity, education and Census Division.

Census Division figures are weighted by age x gender, ethnicity and education.

Differences between groups may or may not be statistically significant.

Percentages may not add up to 100 because of missing or “don’t know” responses.

Survey was conducted June - October 2009.

For additional findings and details, full survey results are available for download at
http://www.usfinancialcapability.org/table_pdf/full_data_tables.xls